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Manufacturing REPORT

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

October, 1987

The slight momentum gained in the third quarter dissipated in October, with shipments off 4.9 percent for the month and year-to-date. Gains in the northeast and east north central slowed slightly for the year-to-date, as did losses in the pacific and west north central. The south atlantic, south central and mountain regions showed no relative change in either direction for the year-to-date. It appears likely that shipments will be off between 4 and 5 percent at year end. If November and December shipments are flat, we would end up the year with just over 234,000 shipments, off just over 4 percent.

Tennessee and California changed places for 7th and 8th position in year-to-date shipments for the top ten states. In general, gainers gained less and losers lost less on a year-to-date basis.

Regional Shipments and Percent Change
Cumulative January through October

Region	1987		1986
Northeast	19,276	+ 1.9	18,924
East North Central	25,193	+ 6.4	23,682
West North Central	8,630	- 4.7	9,059
South Atlantic	75,147	- 4.6	78,759
South Central	41,734	- 11.2	46,981
Mountain	11,672	- 2.9	12,017
Pacific	13,951	- 6.6	14,943

Top Ten States and Percent Change
Cumulative Shipments January through October

State	1987		1986	1986 Rank
1. Florida	21,838	+ 5.5	20,699	(2)
2. North Carolina	19,858	- 4.9	20,880	(1)
3. Georgia	12,628	- 13.7	14,637	(3)
4. South Carolina	10,110	- 9.8	11,203	(5)
5. Alabama	9,784	+ 9.7	8,916	(6)
6. Michigan	8,584	+ 6.3	8,078	(8)
7. Tennessee	8,134	+ 20.3	6,761	(9)
8. California	8,110	- 8.6	8,873	(7)
9. Texas	7,678	- 39.7	12,729	(4)
10. New York	6,948	+ 7.1	6,486	(10)

DATA SOURCE: National Conference of States on Building Codes and Standards, Inc. (NCSBCS)

For further information contact (703) 979-6620

Mobile/Manufactured Home Production

	Each Month				Cummulative for Year		
	1986	1987	% Change		1986	1987	% Change
January	18,863	15,991	- 15.2%	January	18,863	15,991	- 15.2%
February	18,703	16,258	- 13.1%	Jan-Feb	37,566	32,249	- 14.2%
March	20,473	19,601	- 4.3%	Jan-Mar	58,039	51,850	- 10.7%
April	22,934	21,139	- 7.8%	Jan-Apr	80,973	72,989	- 9.9%
May	22,454	20,176	- 10.1%	Jan-May	103,427	93,165	- 9.9%
June	21,441	21,532	0.4%	Jan-June	124,868	114,697	- 8.1%
July	20,318	20,971	3.2%	Jan-July	145,186	135,668	- 6.6%
August	21,633	21,996	1.7%	Jan-Aug	166,819	157,664	- 5.5%
September	21,455	21,700	1.1%	Jan-Sep	188,274	179,364	- 4.7%
October	23,089	22,162	- 4.0%	Jan-Oct	211,363	201,526	- 4.7%
November	17,218			Jan-Nov	228,581		
December	15,767			Jan-Dec	244,348		

Estimated Mobile/Manufactured Home Shipments*

	Each Month				Cummulative for Year		
	1986	1987	% Change		1986	1987	% Change
January	18,809	15,857	- 15.7%	January	18,809	15,857	- 15.7%
February	18,623	16,059	- 13.8%	Jan-Feb	37,432	31,916	- 14.7%
March	20,457	19,652	- 3.9%	Jan-Mar	57,889	51,568	- 10.9%
April	23,063	21,334	- 7.5%	Jan-Apr	80,952	72,902	- 9.9%
May	22,451	20,231	- 9.9%	Jan-May	103,403	93,133	- 9.9%
June	21,648	21,643	- 0.0%	Jan-June	125,051	114,776	- 8.2%
July	20,364	20,880	2.5%	Jan-July	145,415	135,656	- 6.7%
August	21,677	21,961	1.3%	Jan-Aug	167,092	157,617	- 5.7%
September	21,405	21,620	1.0%	Jan-Sep	188,497	179,237	- 4.9%
October	23,100	21,971	- 4.9%	Jan-Oct	211,597	201,208	- 4.9%
November	17,250			Jan-Nov	228,847		
December	15,813			Jan-Dec	244,660		

*Estimated Monthly Shipment Figures Are Computed By MHI From NCSBCS Data. In Making The Computation, It Is Assumed That All Month-End Destination Pending Items Represent Finished Home Inventory And That All Inventory Is Shipped During The Following Month.

Manufacturer Inventory

	As A Percentage Of Same Month Production			Homes In Inventory	
	1986	1987		1986	1987
January	4.4%	3.7%	January	829	597
February	4.9%	4.9%	February	909	796
March	4.5%	3.8%	March	925	745
April	3.5%	2.6%	April	796	550
May	3.6%	2.5%	May	799	495
June	2.8%	1.8%	June	592	384
July	2.7%	2.3%	July	546	475
August	2.3%	2.3%	August	502	510
September	2.6%	2.7%	September	552	590
October	2.3%	3.5%	October	541	781
November	3.0%		November	509	
December	2.9%		December	463	

Mobile/Manufactured Home Production

	October			Year-To-Date		
	1986	1987	% Change	1986	1987	% Change
Northeast						
Connecticut *	*	*	---	*	*	---
Maine *	*	*	---	*	*	---
Massachusetts *	*	*	---	*	*	---
New Hampshire *	*	*	---	*	*	---
New Jersey *	*	*	---	*	*	---
New York *	*	*	---	*	*	---
Pennsylvania	1,538	1,550	0.8%	13,179	13,335	1.2%
Rhode Island *	*	*	---	*	*	---
Vermont *	*	*	---	*	*	---
Total	**1,538**	**1,550**	**0.8%**	**13,179**	**13,335**	**1.2%**
East North Central						
Illinois *	*	*	---	*	*	---
Indiana	3,097	2,988	- 3.5%	24,750	25,130	1.5%
Michigan *	*	*	---	*	*	---
Ohio	375	320	- 14.7%	3,071	2,792	- 9.1%
Wisconsin	263	287	9.1%	2,509	2,563	2.2%
Total	**3,735**	**3,595**	**- 3.7%**	**30,330**	**30,485**	**0.5%**
West North Central						
Iowa *	*	*	---	*	*	---
Kansas	210	207	- 1.4%	2,284	1,617	- 29.2%
Minnesota	149	195	30.9%	1,458	1,808	24.0%
Missouri	93	75	- 19.4%	811	518	- 36.1%
Nebraska	192	214	11.5%	1,935	1,999	3.3%
North Dakota *	*	*	---	*	*	---
South Dakota *	*	*	---	*	*	---
Total	644	691	7.3%	6,488	5,942	- 8.4%
South Atlantic						
Delaware *	*	*	---	*	*	---
Florida	1,961	1,841	- 6.1%	15,558	16,857	8.3%
Georgia	3,402	3,261	- 4.1%	33,571	29,352	- 12.6%
Maryland *	*	*	---	*	*	---
North Carolina	2,958	2,787	- 5.8%	26,739	24,754	- 7.4%
South Carolina *	*	*	---	*	*	---
Virginia	410	386	- 5.9%	3,627	3,716	2.5%
West Virginia *	*	*	---	*	*	---
Total	**8,731**	**8,275**	**- 5.2%**	**79,495**	**74,679**	**- 6.1%**
South Central						
Alabama	1,939	2,111	8.9%	15,882	19,789	24.6%
Arkansas *	*	*	---	*	*	---
Kentucky *	*	*	---	*	*	---
Louisiana *	*	*	---	*	*	---
Mississippi	442	373	- 15.6%	5,120	3,837	- 25.1%
Oklahoma *	*	*	---	*	*	---
Tennessee	1,211	1,322	9.2%	11,298	12,377	9.6%
Texas	1,665	1,114	- 33.1%	18,579	11,620	- 37.5%
Total	**5,336**	**4,920**	**- 7.8%**	**53,728**	**47,623**	**- 11.4%**

Mobile/Manufactured Home Production

	October 1986	October 1987	% Change	Year-To-Date 1986	Year-To-Date 1987	% Change
Mountain						
Arizona	406	406	0.0%	3,808	4,301	12.9%
Colorado	54	53	- 1.9%	610	465	- 23.8%
Idaho	266	241	- 9.4%	2,844	2,266	- 20.3%
Montana *	*	*	---	*	*	---
Nevada *	*	*	---	*	*	---
New Mexico *	*	*	---	*	*	---
Utah *	*	*	---	*	*	---
Wyoming *	*	*	---	*	*	---
Total	**726**	**700**	**- 3.6%**	**7,262**	**7,032**	**- 3.2%**
Pacific						
Alaska *	*	*	---	*	*	---
California	1,137	1,077	- 5.3%	10,379	10,013	- 3.5%
Hawaii *	*	*	---	*	*	---
Oregon	439	537	22.3%	4,383	4,582	4.5%
Washington	94	118	25.5%	1,308	1,187	- 9.3%
Total	**1,670**	**1,732**	**3.7%**	**16,070**	**15,782**	**- 1.8%**
DC & U.S. Terr. *	*	*	---	*	*	---
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	0	0	0.0%	0	0	0.0%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	709	699	- 1.4%	4,811	6,648	38.2%
Total Production	**23,089**	**22,162**	**- 4.0%**	**211,363**	**201,526**	**- 4.7%**

*These States Have Less Than Three Manufacturers, Figures Are Aggregated on First Line Above Totals, "States With *" to Protect Proprietary Information.

Mobile/Manufactured Home Shipments

	October			Year-To-Date		
	1986	1987	% Change	1986	1987	% Change
Northeast						
Connecticut	36	30	- 16.7%	345	287	- 16.8%
Maine	238	336	41.2%	1,852	2,370	28.0%
Massachusetts	121	87	- 28.1%	768	690	- 10.2%
New Hampshire	166	136	- 18.1%	1,450	1,183	- 18.4%
New Jersey	101	73	- 27.7%	743	779	4.8%
New York	785	802	2.2%	6,486	6,948	7.1%
Pennsylvania	744	681	- 8.5%	6,480	6,140	- 5.2%
Rhode Island	20	20	0.0%	182	149	- 18.1%
Vermont	77	95	23.4%	618	730	18.1%
Total	**2,288**	**2,260**	**- 1.2%**	**18,924**	**19,276**	**1.9%**
East North Central						
Illinois	374	394	5.3%	2,872	3,138	9.3%
Indiana	637	647	1.6%	5,274	5,541	5.1%
Michigan	1,079	982	- 9.0%	8,078	8,584	6.3%
Ohio	735	688	- 6.4%	5,782	5,955	3.0%
Wisconsin	181	237	30.9%	1,676	1,975	17.8%
Total	**3,006**	**2,948**	**- 1.9%**	**23,682**	**25,193**	**6.4%**
West North Central						
Iowa	68	99	45.6%	689	752	9.1%
Kansas	153	131	- 14.4%	1,464	1,278	- 12.7%
Minnesota	116	154	32.8%	1,314	1,481	12.7%
Missouri	413	449	8.7%	4,390	3,993	- 9.0%
Nebraska	60	46	- 23.3%	477	408	- 14.5%
North Dakota	24	15	- 37.5%	221	210	- 5.0%
South Dakota	62	55	- 11.3%	504	508	0.8%
Total	**896**	**949**	**5.9%**	**9,059**	**8,630**	**- 4.7%**
South Atlantic						
Delaware	232	190	- 18.1%	1,950	1,671	- 14.3%
Florida	2,534	2,399	- 5.3%	20,699	21,838	5.5%
Georgia	1,445	1,418	- 1.9%	14,637	12,628	- 13.7%
Maryland	164	141	- 14.0%	1,209	1,132	- 6.4%
North Carolina	2,466	2,224	- 9.8%	20,880	19,858	- 4.9%
South Carolina	1,248	1,183	- 5.2%	11,203	10,110	- 9.8%
Virginia	568	534	- 6.0%	5,232	5,158	- 1.4%
West Virginia	305	297	- 2.6%	2,949	2,752	- 6.7%
Total	**8,962**	**8,386**	**- 6.4%**	**78,759**	**75,147**	**- 4.6%**
South Central						
Alabama	972	980	0.8%	8,916	9,784	9.7%
Arkansas	404	331	- 18.1%	3,774	3,936	4.3%
Kentucky	456	488	7.0%	4,160	4,719	13.4%
Louisiana	312	171	- 45.2%	4,106	2,054	- 50.0%
Mississippi	431	428	- 0.7%	4,723	4,422	- 6.4%
Oklahoma	116	80	- 31.0%	1,812	1,007	- 44.4%
Tennessee	792	875	10.5%	6,761	8,134	20.3%
Texas	1,106	734	- 33.6%	12,729	7,678	- 39.7%
Total	**4,589**	**4,087**	**- 10.9%**	**46,981**	**41,734**	**- 11.2%**

Mobile/Manufactured Home Shipments

	October 1986	October 1987	% Change	Year-To-Date 1986	Year-To-Date 1987	% Change
Mountain						
Arizona	487	509	4.5%	4,859	5,001	2.9%
Colorado	94	103	9.6%	779	771	- 1.0%
Idaho	72	54	- 25.0%	768	538	- 29.9%
Montana	64	48	- 25.0%	619	462	- 25.4%
Nevada	140	213	52.1%	1,246	1,711	37.3%
New Mexico	333	277	- 16.8%	2,851	2,752	- 3.5%
Utah	62	35	- 43.5%	595	325	- 45.4%
Wyoming	33	17	- 48.5%	300	112	- 62.7%
Total	**1,285**	**1,256**	**- 2.3%**	**12,017**	**11,672**	**- 2.9%**
Pacific						
Alaska	0	0	0.0%	24	1	- 95.8%
California	981	848	- 13.6%	8,873	8,110	- 8.6%
Hawaii	0	0	0.0%	1	0	-100.0%
Oregon	196	286	45.9%	2,019	2,441	20.9%
Washington	345	361	4.6%	4,026	3,399	- 15.6%
Total	**1,522**	**1,495**	**- 1.8%**	**14,943**	**13,951**	**- 6.6%**
DC & U.S. Terr.	0	0	0.0%	0	0	0.0%
Gov't & Export	0	0	0.0%	7	0	-100.0%
Beginning Inv.	552	590	6.9%	7,225	5,605	- 22.4%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	0	0	0.0%	0	0	0.0%
Total Shipments	**23,100**	**21,971**	**- 4.9%**	**211,597**	**201,208**	**- 4.9%**

Cumulative Beginning Inventory--Beginning Inventory Accumulates And Must Be Added To Total Shipments On A Monthly And Year-to-Date Basis. The Data Source, NCSBCS, Does Not Account For The Ultimate Destination Of Inventory (Destination Pending) Items On A Monthly Basis. On a Periodic Basis, Other Than Monthly, NCSBCS Will Determine The Destination of Inventory.

Year-To-Date
1987 Product Mix

	Jan-Oct Shipments			Jan-Oct Production		
	Single-Section	Multi-Section	Total Shipments	Single-Section	Multi-Section	Total Production
Northeast						
Connecticut *	180	107	287	*	*	*
Maine *	2,087	283	2,370	*	*	*
Massachusetts *	378	312	690	*	*	*
New Hampshire *	779	404	1,183	*	*	*
New Jersey *	330	449	779	*	*	*
New York *	4,518	2,430	6,948	*	*	*
Pennsylvania	4,028	2,112	6,140	8,759	4,576	13,335
Rhode Island *	93	56	149	*	*	*
Vermont *	561	169	730	*	*	*
Total	**12,954**	**6,322**	**19,276**	**8,759**	**4,576**	**13,335**
	67.2%	**32.8%**	**100.0%**	**65.7%**	**34.3%**	**100.0%**
East North Central						
Illinois *	2,193	945	3,138	*	*	*
Indiana	3,796	1,745	5,541	16,675	8,455	25,130
Michigan *	5,132	3,452	8,584	*	*	*
Ohio	4,293	1,662	5,955	2,153	639	2,792
Wisconsin	1,743	232	1,975	2,172	391	2,563
Total	**17,157**	**8,036**	**25,193**	**21,000**	**9,485**	**30,485**
	68.1%	**31.9%**	**100.0%**	**68.9%**	**31.1%**	**100.0%**
West North Central						
Iowa *	560	192	752	*	*	*
Kansas	793	485	1,278	1,172	445	1,617
Minnesota	1,112	369	1,481	1,358	450	1,808
Missouri	2,826	1,167	3,993	88	430	518
Nebraska	218	190	408	1,198	801	1,999
North Dakota *	152	58	210	*	*	*
South Dakota *	300	208	508	*	*	*
Total	**5,961**	**2,669**	**8,630**	**3,816**	**2,126**	**5,942**
	69.1%	**30.9%**	**100.0%**	**64.2%**	**35.8%**	**100.0%**
South Atlantic						
Delaware *	1,102	569	1,671	*	*	*
Florida	7,965	13,873	21,838	4,906	11,951	16,857
Georgia	6,892	5,736	12,628	16,608	12,744	29,352
Maryland *	763	369	1,132	*	*	*
North Carolina	13,959	5,899	19,858	18,278	6,476	24,754
South Carolina *	6,584	3,526	10,110	*	*	*
Virginia	3,766	1,392	5,158	3,118	598	3,716
West Virginia *	2,141	611	2,752	*	*	*
Total	**43,172**	**31,975**	**75,147**	**42,910**	**31,769**	**74,679**
	57.5%	**42.5%**	**100.0%**	**57.5%**	**42.5%**	**100.0%**

Year-To-Date
1987 Product Mix

	Jan-Oct Shipments			Jan-Oct Production		
	Single-Section	Multi-Section	Total Shipments	Single-Section	Multi-Section	Total Production
South Central						
Alabama	7,740	2,044	9,784	15,752	4,037	19,789
Arkansas *	3,194	742	3,936	*	*	*
Kentucky *	3,496	1,223	4,719	*	*	*
Louisiana *	1,751	303	2,054	*	*	*
Mississippi	3,610	812	4,422	3,099	738	3,837
Oklahoma *	651	356	1,007	*	*	*
Tennessee	5,849	2,285	8,134	9,173	3,204	12,377
Texas	4,508	3,170	7,678	6,824	4,796	11,620
Total	**30,799**	**10,935**	**41,734**	**34,848**	**12,775**	**47,623**
	73.8%	**26.2%**	**100.0%**	**73.2%**	**26.8%**	**100.0%**
Mountain						
Arizona	2,436	2,565	5,001	2,297	2,004	4,301
Colorado	332	439	771	157	308	465
Idaho	85	453	538	464	1,802	2,266
Montana *	122	340	462	*	*	*
Nevada *	369	1,342	1,711	*	*	*
New Mexico *	1,666	1,086	2,752	*	*	*
Utah *	77	248	325	*	*	*
Wyoming *	28	84	112	*	*	*
Total	**5,115**	**6,557**	**11,672**	**2,918**	**4,114**	**7,032**
	43.8%	**56.2%**	**100.0%**	**41.5%**	**58.5%**	**100.0%**
Pacific						
Alaska *	1	0	1	*	*	*
California	1,356	6,754	8,110	1,821	8,192	10,013
Hawaii *	0	0	0	*	*	*
Oregon	343	2,098	2,441	496	4,086	4,582
Washington	428	2,971	3,399	232	955	1,187
Total	**2,128**	**11,823**	**13,951**	**2,549**	**13,233**	**15,782**
	15.3%	**84.7%**	**100.0%**	**16.2%**	**83.8%**	**100.0%**
DC & U.S. Terr. *	0	0	0	*	*	*
Sub Total U.S	117,286	78,317	195,603	116,800	78,078	194,878
	60.0%	40.0%	100.0%	59.9%	40.1%	100.0%
Gov't & Export	0	0	0	0	0	0
Beginning Inv.	4,198	1,407	5,605	0	0	0
Other (Canada)	0	0	0	0	0	0
States With *	0	0	0	4,953	1,695	6,648
Total	**121,484**	**79,724**	**201,208**	**121,753**	**79,773**	**201,526**
	60.4%	**39.6%**	**100.0%**	**60.4%**	**39.6%**	**100.0%**

NOTE: FINAL 1986 PRODUCT MIX FOR THE U.S. WAS 37% AND 63% FOR MULTI-SECTION AND SINGLE-SECTION HOMES, RESPECTIVELY.

Shipments of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
October 1987

State	Total Shipment	% of Total	Rank	Single Sectn Shpmnt	% of Total	Rank	Multi Sectn Shpmnt	% of Total	Rank
Florida	2,399	11.2%	1	819	6.5%	2	1,580	17.9%	1
North Carolina	2,224	10.4%	2	1,544	12.3%	1	680	7.7%	3
Georgia	1,418	6.6%	3	809	6.5%	3	609	6.9%	4
South Carolina	1,183	5.5%	4	771	6.2%	4	412	4.7%	6
Michigan	982	4.6%	5	564	4.5%	7	418	4.7%	5
Alabama	980	4.6%	6	761	6.1%	5	219	2.5%	15
Tennessee	875	4.1%	7	624	5.0%	6	251	2.8%	12
California	848	4.0%	8	115	0.9%	26	733	8.3%	2
New York	802	3.8%	9	504	4.0%	8	298	3.4%	8
Texas	734	3.4%	10	449	3.6%	10	285	3.2%	9
Ohio	688	3.2%	11	480	3.8%	9	208	2.4%	16
Pennsylvania	681	3.2%	12	431	3.4%	11	250	2.8%	13
Indiana	647	3.0%	13	426	3.4%	12	221	2.5%	14
Virginia	534	2.5%	14	386	3.1%	13	148	1.7%	19
Arizona	509	2.4%	15	231	1.8%	20	278	3.1%	10
Kentucky	488	2.3%	16	367	2.9%	14	121	1.4%	21
Missouri	449	2.1%	17	299	2.4%	16	150	1.7%	18
Mississippi	428	2.0%	18	336	2.7%	15	92	1.0%	23
Illinois	394	1.8%	19	271	2.2%	18	123	1.4%	20
Washington	361	1.7%	20	34	0.3%	37	327	3.7%	7
Maine	336	1.6%	21	289	2.3%	17	47	0.5%	29
Arkansas	331	1.5%	22	260	2.1%	19	71	0.8%	25
West Virginia	297	1.4%	23	212	1.7%	22	85	1.0%	24
Oregon	286	1.3%	24	31	0.2%	40	255	2.9%	11
New Mexico	277	1.3%	25	180	1.4%	23	97	1.1%	22
Wisconsin	237	1.1%	26	213	1.7%	21	24	0.3%	42
Nevada	213	1.0%	27	32	0.3%	39	181	2.0%	17
Delaware	190	0.9%	28	122	1.0%	25	68	0.8%	26
Louisiana	171	0.8%	29	146	1.2%	24	25	0.3%	41
Minnesota	154	0.7%	30	109	0.9%	27	45	0.5%	33
Maryland	141	0.7%	31	95	0.8%	28	46	0.5%	30
New Hampshire	136	0.6%	32	91	0.7%	29	45	0.5%	32
Kansas	131	0.6%	33	83	0.7%	30	48	0.5%	28
Colorado	103	0.5%	34	46	0.4%	34	57	0.6%	27
Iowa	99	0.5%	35	73	0.6%	31	26	0.3%	39
Vermont	95	0.4%	36	64	0.5%	32	31	0.4%	38
Massachusetts	87	0.4%	37	43	0.3%	35	44	0.5%	34
Oklahoma	80	0.4%	38	54	0.4%	33	26	0.3%	40
New Jersey	73	0.3%	39	38	0.3%	36	35	0.4%	36
South Dakota	55	0.3%	40	33	0.3%	38	22	0.2%	43
Idaho	54	0.3%	41	9	0.1%	46	45	0.5%	31
Montana	48	0.2%	42	12	0.1%	43	36	0.4%	35
Nebraska	46	0.2%	43	26	0.2%	41	20	0.2%	44
Utah	35	0.2%	44	3	0.0%	48	32	0.4%	37
Connecticut	30	0.1%	45	20	0.2%	42	10	0.1%	46
Rhode Island	20	0.1%	46	12	0.1%	44	8	0.1%	47
Wyoming	17	0.1%	47	7	0.1%	47	10	0.1%	45
North Dakota	15	0.1%	48	10	0.1%	45	5	0.1%	48
Alaska	0	0.0%	49	0	0.0%	50	0	0.0%	49
Hawaii	0	0.0%	50	0	0.0%	49	0	0.0%	50
21,381	**100.0%**		**12,534**	**100.0%**		**8,847**	**100.0%**		

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

Shipments of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
Jan-Oct 1987

State	Total Shipment	% of Total	Rank	Single Sectn Shpmnt	% of Total	Rank	Multi Sectn Shpmnt	% of Total	Rank
Florida	21,838	11.2%	1	7,965	6.8%	2	13,873	17.7%	1
North Carolina	19,858	10.2%	2	13,959	11.9%	1	5,899	7.5%	3
Georgia	12,628	6.5%	3	6,892	5.9%	4	5,736	7.3%	4
South Carolina	10,110	5.2%	4	6,584	5.6%	5	3,526	4.5%	5
Alabama	9,784	5.0%	5	7,740	6.6%	3	2,044	2.6%	14
Michigan	8,584	4.4%	6	5,132	4.4%	7	3,452	4.4%	6
Tennessee	8,134	4.2%	7	5,849	5.0%	6	2,285	2.9%	11
California	8,110	4.1%	8	1,356	1.2%	25	6,754	8.6%	2
Texas	7,678	3.9%	9	4,508	3.8%	9	3,170	4.0%	7
New York	6,948	3.6%	10	4,518	3.9%	8	2,430	3.1%	10
Pennsylvania	6,140	3.1%	11	4,028	3.4%	11	2,112	2.7%	12
Ohio	5,955	3.0%	12	4,293	3.7%	10	1,662	2.1%	16
Indiana	5,541	2.8%	13	3,796	3.2%	12	1,745	2.2%	15
Virginia	5,158	2.6%	14	3,766	3.2%	13	1,392	1.8%	17
Arizona	5,001	2.6%	15	2,436	2.1%	18	2,565	3.3%	9
Kentucky	4,719	2.4%	16	3,496	3.0%	15	1,223	1.6%	19
Mississippi	4,422	2.3%	17	3,610	3.1%	14	812	1.0%	23
Missouri	3,993	2.0%	18	2,826	2.4%	17	1,167	1.5%	20
Arkansas	3,936	2.0%	19	3,194	2.7%	16	742	0.9%	24
Washington	3,399	1.7%	20	428	0.4%	34	2,971	3.8%	8
Illinois	3,138	1.6%	21	2,193	1.9%	19	945	1.2%	22
New Mexico	2,752	1.4%	22	1,666	1.4%	24	1,086	1.4%	21
West Virginia	2,752	1.4%	23	2,141	1.8%	20	611	0.8%	25
Oregon	2,441	1.2%	24	343	0.3%	37	2,098	2.7%	13
Maine	2,370	1.2%	25	2,087	1.8%	21	283	0.4%	38
Louisiana	2,054	1.1%	26	1,751	1.5%	22	303	0.4%	37
Wisconsin	1,975	1.0%	27	1,743	1.5%	23	232	0.3%	40
Nevada	1,711	0.9%	28	369	0.3%	36	1,342	1.7%	18
Delaware	1,671	0.9%	29	1,102	0.9%	27	569	0.7%	26
Minnesota	1,481	0.8%	30	1,112	0.9%	26	369	0.5%	32
Kansas	1,278	0.7%	31	793	0.7%	28	485	0.6%	27
New Hampshire	1,183	0.6%	32	779	0.7%	29	404	0.5%	31
Maryland	1,132	0.6%	33	763	0.7%	30	369	0.5%	33
Oklahoma	1,007	0.5%	34	651	0.6%	31	356	0.5%	34
New Jersey	779	0.4%	35	330	0.3%	39	449	0.6%	29
Colorado	771	0.4%	36	332	0.3%	38	439	0.6%	30
Iowa	752	0.4%	37	560	0.5%	33	192	0.2%	42
Vermont	730	0.4%	38	561	0.5%	32	169	0.2%	44
Massachusetts	690	0.4%	39	378	0.3%	35	312	0.4%	36
Idaho	538	0.3%	40	85	0.1%	46	453	0.6%	28
South Dakota	508	0.3%	41	300	0.3%	40	208	0.3%	41
Montana	462	0.2%	42	122	0.1%	44	340	0.4%	35
Nebraska	408	0.2%	43	218	0.2%	41	190	0.2%	43
Utah	325	0.2%	44	77	0.1%	47	248	0.3%	39
Connecticut	287	0.1%	45	180	0.2%	42	107	0.1%	45
North Dakota	210	0.1%	46	152	0.1%	43	58	0.1%	47
Rhode Island	149	0.1%	47	93	0.1%	45	56	0.1%	48
Wyoming	112	0.1%	48	28	0.0%	48	84	0.1%	46
Alaska	1	0.0%	49	1	0.0%	49	0	0.0%	49
Hawaii	0	0.0%	50	0	0.0%	50	0	0.0%	50
	195,603	**100.0%**		**117,286**	**100.0%**		**78,317**	**100.0%**	

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

Production of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
October 1987

State		Total Productn	% of Total	Rank	Single Sectn Prduct	% of Total	Rank	Multi Sectn Prduct	% of Total	Rank
Georgia		3,261	15.2%	1	1,809	14.3%	3	1,452	16.4%	1
Indiana		2,988	13.9%	2	1,907	15.1%	2	1,081	12.2%	3
North Carolina		2,787	13.0%	3	2,078	16.4%	1	709	8.0%	5
Alabama		2,111	9.8%	4	1,648	13.0%	4	463	5.2%	8
Florida		1,841	8.6%	5	504	4.0%	8	1,337	15.1%	2
Pennsylvania		1,550	7.2%	6	1,014	8.0%	5	536	6.1%	6
Tennessee		1,322	6.2%	7	976	7.7%	6	346	3.9%	10
Texas		1,114	5.2%	8	678	5.4%	7	436	4.9%	9
California		1,077	5.0%	9	161	1.3%	14	916	10.4%	4
Oregon		537	2.5%	10	54	0.4%	18	483	5.5%	7
Arizona		406	1.9%	11	205	1.6%	13	201	2.3%	12
Virginia		386	1.8%	12	322	2.5%	9	64	0.7%	17
Mississippi		373	1.7%	13	280	2.2%	10	93	1.1%	14
Ohio		320	1.5%	14	249	2.0%	11	71	0.8%	16
Wisconsin		287	1.3%	15	243	1.9%	12	44	0.5%	21
Idaho		241	1.1%	16	35	0.3%	19	206	2.3%	11
Nebraska		214	1.0%	17	135	1.1%	17	79	0.9%	15
Kansas		207	1.0%	18	149	1.2%	15	58	0.7%	19
Minnesota		195	0.9%	19	143	1.1%	16	52	0.6%	20
Washington		118	0.5%	20	14	0.1%	21	104	1.2%	13
Missouri		75	0.3%	21	14	0.1%	22	61	0.7%	18
Colorado		53	0.2%	22	17	0.1%	20	36	0.4%	22
North Dakota	*	0	0.0%	23	0	0.0%	48	0	0.0%	42
New York	*	0	0.0%	24	0	0.0%	41	0	0.0%	50
Hawaii	*	0	0.0%	25	0	0.0%	42	0	0.0%	47
Illinois	*	0	0.0%	26	0	0.0%	34	0	0.0%	35
Nevada	*	0	0.0%	27	0	0.0%	47	0	0.0%	41
Oklahoma	*	0	0.0%	28	0	0.0%	32	0	0.0%	37
Montana	*	0	0.0%	29	0	0.0%	40	0	0.0%	28
Michigan	*	0	0.0%	30	0	0.0%	27	0	0.0%	38
New Hampshire	*	0	0.0%	31	0	0.0%	49	0	0.0%	34
Arkansas	*	0	0.0%	32	0	0.0%	44	0	0.0%	40
Maryland	*	0	0.0%	33	0	0.0%	36	0	0.0%	44
Vermont	*	0	0.0%	34	0	0.0%	29	0	0.0%	24
New Jersey	*	0	0.0%	35	0	0.0%	33	0	0.0%	23
Delaware	*	0	0.0%	36	0	0.0%	28	0	0.0%	31
West Virginia	*	0	0.0%	37	0	0.0%	50	0	0.0%	48
Alaska	*	0	0.0%	38	0	0.0%	43	0	0.0%	32
Wyoming	*	0	0.0%	39	0	0.0%	35	0	0.0%	43
South Dakota	*	0	0.0%	40	0	0.0%	46	0	0.0%	49
Louisiana	*	0	0.0%	41	0	0.0%	38	0	0.0%	29
Massachusetts	*	0	0.0%	42	0	0.0%	31	0	0.0%	30
Utah	*	0	0.0%	43	0	0.0%	24	0	0.0%	39
Iowa	*	0	0.0%	44	0	0.0%	39	0	0.0%	33
Rhode Island	*	0	0.0%	45	0	0.0%	25	0	0.0%	25
South Carolina	*	0	0.0%	46	0	0.0%	26	0	0.0%	46
Connecticut	*	0	0.0%	47	0	0.0%	45	0	0.0%	27
New Mexico	*	0	0.0%	48	0	0.0%	30	0	0.0%	45
Maine	*	0	0.0%	49	0	0.0%	37	0	0.0%	36
Kentucky	*	0	0.0%	50	0	0.0%	23	0	0.0%	26
		21,463	**100.0%**		**12,635**	**100.0%**		**8,828**	**100.0%**	

Does Not Include States with "*"
Percentages May Not Add to 100% Because of Rounding

Production of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
Jan-Oct 1987

State		Total Productn	% of Total	Rank	Single Sectn Prduct	% of Total	Rank	Multi Sectn Prduct	% of Total	Rank
Georgia		29,352	15.1%	1	16,608	14.2%	3	12,744	16.3%	1
Indiana		25,130	12.9%	2	16,675	14.3%	2	8,455	10.8%	3
North Carolina		24,754	12.7%	3	18,278	15.6%	1	6,476	8.3%	5
Alabama		19,789	10.2%	4	15,752	13.5%	4	4,037	5.2%	9
Florida		16,857	8.7%	5	4,906	4.2%	8	11,951	15.3%	2
Pennsylvania		13,335	6.8%	6	8,759	7.5%	6	4,576	5.9%	7
Tennessee		12,377	6.4%	7	9,173	7.9%	5	3,204	4.1%	10
Texas		11,620	6.0%	8	6,824	5.8%	7	4,796	6.1%	6
California		10,013	5.1%	9	1,821	1.6%	14	8,192	10.5%	4
Oregon		4,582	2.4%	10	496	0.4%	18	4,086	5.2%	8
Arizona		4,301	2.2%	11	2,297	2.0%	11	2,004	2.6%	11
Mississippi		3,837	2.0%	12	3,099	2.7%	10	738	0.9%	15
Virginia		3,716	1.9%	13	3,118	2.7%	9	598	0.8%	17
Ohio		2,792	1.4%	14	2,153	1.8%	13	639	0.8%	16
Wisconsin		2,563	1.3%	15	2,172	1.9%	12	391	0.5%	21
Idaho		2,266	1.2%	16	464	0.4%	19	1,802	2.3%	12
Nebraska		1,999	1.0%	17	1,198	1.0%	16	801	1.0%	14
Minnesota		1,808	0.9%	18	1,358	1.2%	15	450	0.6%	18
Kansas		1,617	0.8%	19	1,172	1.0%	17	445	0.6%	19
Washington		1,187	0.6%	20	232	0.2%	20	955	1.2%	13
Missouri		518	0.3%	21	88	0.1%	22	430	0.6%	20
Colorado		465	0.2%	22	157	0.1%	21	308	0.4%	22
South Carolina	*	0	0.0%	23	0	0.0%	43	0	0.0%	46
Iowa	*	0	0.0%	24	0	0.0%	35	0	0.0%	33
Michigan	*	0	0.0%	25	0	0.0%	44	0	0.0%	38
Montana	*	0	0.0%	26	0	0.0%	36	0	0.0%	28
Arkansas	*	0	0.0%	27	0	0.0%	29	0	0.0%	40
Maine	*	0	0.0%	28	0	0.0%	33	0	0.0%	36
Alaska	*	0	0.0%	29	0	0.0%	28	0	0.0%	32
Oklahoma	*	0	0.0%	30	0	0.0%	50	0	0.0%	37
Wyoming	*	0	0.0%	31	0	0.0%	39	0	0.0%	43
North Dakota	*	0	0.0%	32	0	0.0%	25	0	0.0%	42
New Hampshire	*	0	0.0%	33	0	0.0%	26	0	0.0%	34
Vermont	*	0	0.0%	34	0	0.0%	46	0	0.0%	24
Illinois	*	0	0.0%	35	0	0.0%	38	0	0.0%	35
South Dakota	*	0	0.0%	36	0	0.0%	31	0	0.0%	49
Nevada	*	0	0.0%	37	0	0.0%	24	0	0.0%	41
Delaware	*	0	0.0%	38	0	0.0%	45	0	0.0%	31
Connecticut	*	0	0.0%	39	0	0.0%	30	0	0.0%	27
New York	*	0	0.0%	40	0	0.0%	37	0	0.0%	50
West Virginia	*	0	0.0%	41	0	0.0%	23	0	0.0%	48
New Mexico	*	0	0.0%	42	0	0.0%	48	0	0.0%	45
Utah	*	0	0.0%	43	0	0.0%	41	0	0.0%	39
Rhode Island	*	0	0.0%	44	0	0.0%	42	0	0.0%	25
Louisiana	*	0	0.0%	45	0	0.0%	34	0	0.0%	29
New Jersey	*	0	0.0%	46	0	0.0%	47	0	0.0%	23
Maryland	*	0	0.0%	47	0	0.0%	32	0	0.0%	44
Kentucky	*	0	0.0%	48	0	0.0%	40	0	0.0%	26
Hawaii	*	0	0.0%	49	0	0.0%	27	0	0.0%	47
Massachusetts	*	0	0.0%	50	0	0.0%	49	0	0.0%	30
		194,878	100.0%		116,800	100.0%		78,078	100.0%	

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Manufactured Housing Institute
1745 Jefferson Davis Highway
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Arlington, VA 22202

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Manufacturing Report

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